

Exhibiting Information



The photos on this brochure were taken in 2019.

Held inside **Manufacturing World**

MECHANICAL COMPONENTS & MATERIALS TECHNOLOGY EXPO

M-Tech

3 Shows a Year !

Tokyo

25th Edition

Dates February 3 (Wed) – 5 (Fri), 2021

Venue Makuhari Messe, Japan

Nagoya

6th Edition

Dates April 7 (Wed) – 9 (Fri), 2021

Venue Portmesse Nagoya, Japan

Osaka

24th Edition

Dates October 6 (Wed) – 8 (Fri), 2021

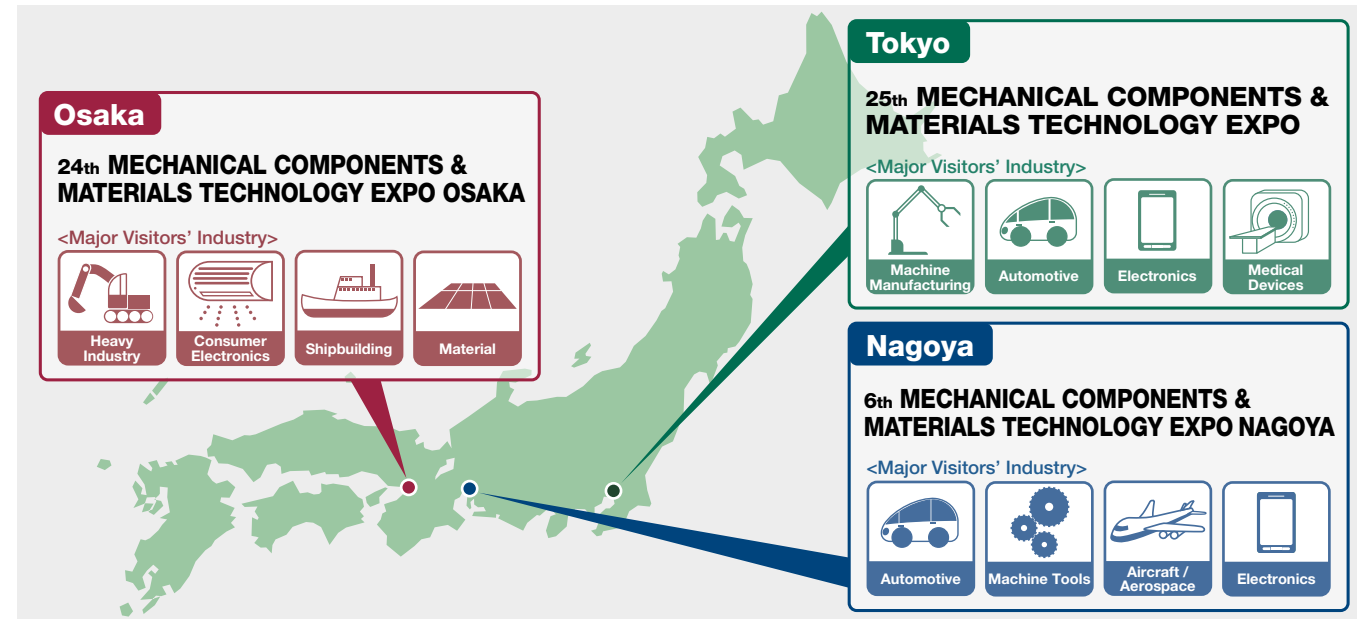
Venue INTEX Osaka, Japan

Organised by: Reed Exhibitions Japan Ltd.

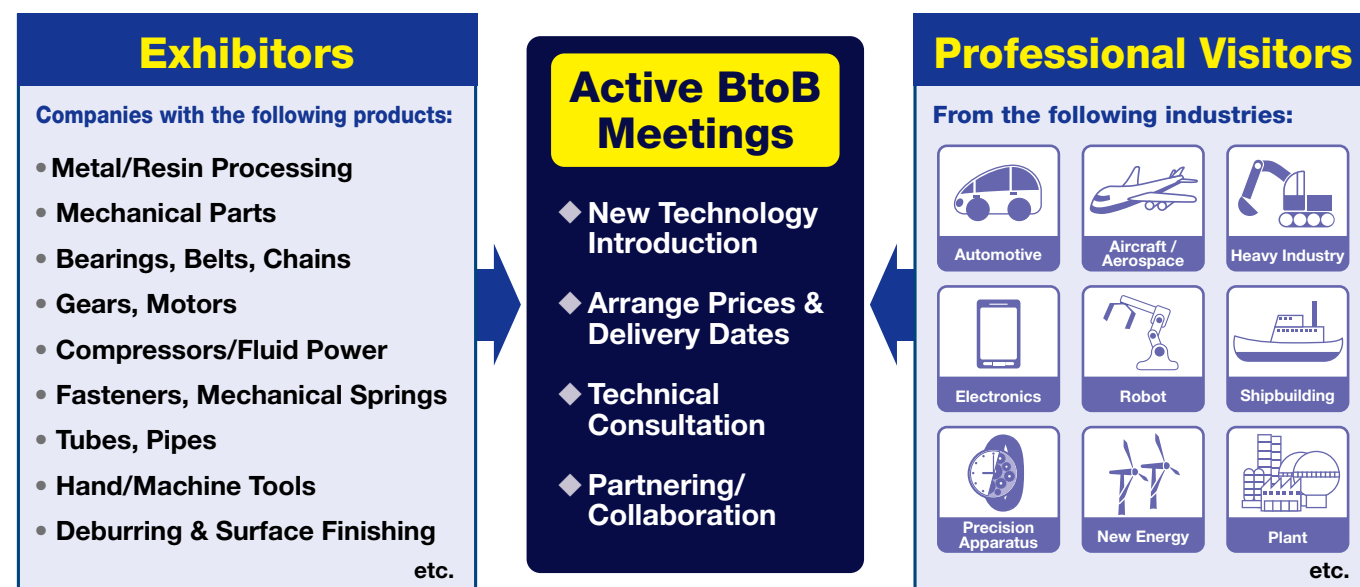
Best Gateway to Generate Business in Japan!

1 M-Tech series covers all manufacturing customers in Japan

M-Tech series is held in 3 cities - Tokyo, Nagoya and Osaka, covering the entire manufacturing industry in Japan. Participating in all 3 exhibitions helps you find new business partners throughout Japan.



2 World's leading industrial subcontracting Tech EXPO



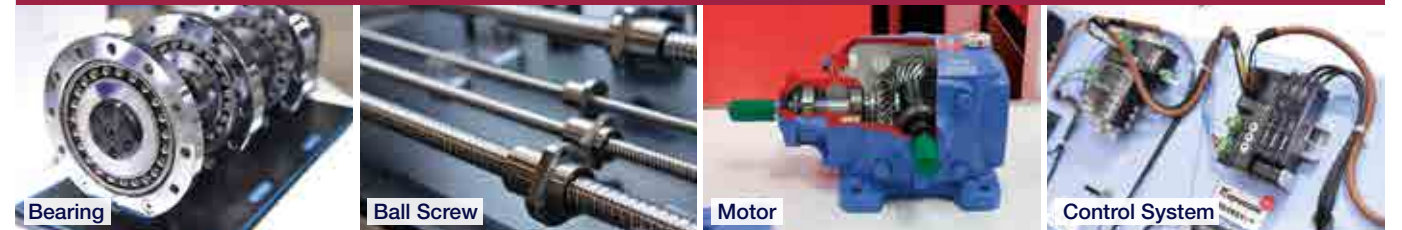
Scenes from the previous show



3 14 Specialised Fairs help you get best results

(Product excerpts)

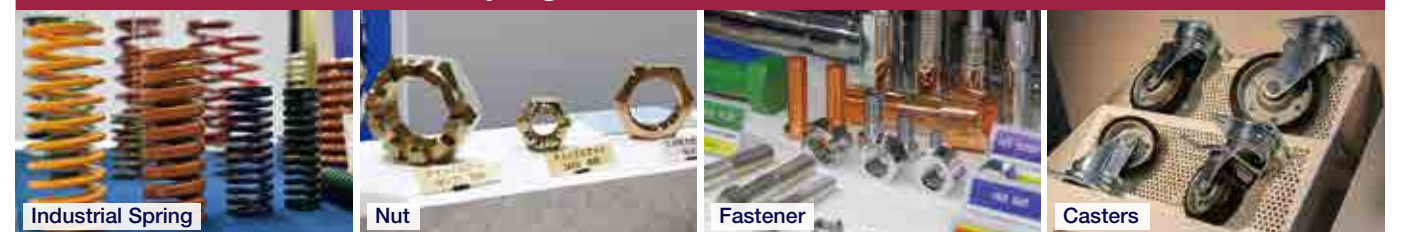
Drive/Motor/Sensor Fair



Hydraulic, Hydraulic/Pipes Fair



Industrial Hardware/Fasteners/Spring Fair



Machining, Component Fair



Large Parts/Ultraprecision Machining, Components/Cleaning Fair



Surface Treatment/Deburring/Tool and Machine Tool Fair



Perfect Marketing Strategy to Meet Your Target Customers

1 High quality visitors gather!

◆ Visitors' Comments (excerpts)

Mitsubishi Electric

Housing Ventilation and Air Manufacturing Dept.

We are planning to purchase about USD 1,000,000 of cleaners.

We are very satisfied that we could compare various new technologies.

Nissan Motor

Powertrain Production Technology Division

We arranged a meeting before the exhibition and had a thorough discussion onsite.

We plan to buy some measuring equipment and tools which costs about USD 190,000.

Daikin Industries

Engineering Department of Oil Machine Business Division

We plan to buy around USD 360,000 of heat sink.

We were surprised to see the scale and technologies of the exhibitors.

Toyota Motor

Advanced Technology Development Company Development Planning Office

We made advance appointment with exhibitors and sat at the booth to discuss.

We are planning to purchase about USD 180,000 worth of pumps.

Fuji Electric

Factory Management Dept. 2.

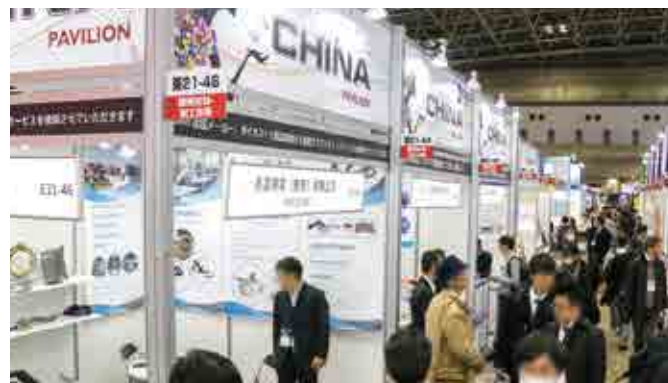
We are buying around USD 360,000 swivel bearing.

This time we were able to compare from a very wide range of technologies and we want to come again next year.

Kubota

Manufacturing Technology Dept.

Since we are looking for new inspection apparatus, we visited every booth and had meetings with the exhibitors. We are in the process of making final decision, and we plan to purchase about USD 45,000 product.



2 Drives great success!



Daeyoung Metal (Korea)

This is our 8th year's exhibiting. Our sales forecast for this exhibition is more than about USD 8,900,000. The result of this exhibition is very good. In fact, we signed a contract with a major trading company last year and will be increasing production quantity for this client this year.



Thailand Pavilion

This is our 17th year exhibiting. The number of exhibitors in the Thai Pavilion is increasing every year. This year we have 33 companies. One of the major factors for increase is because of the show results. We could meet with major Japanese manufacturers whom we intended to meet.



Vietnam Association For Supporting Industries VASI (Vietnam)

We are very satisfied with the size and professionalism of the exhibition. This is a good place to learn about the market trend, and according to each industry trend, we will work closely with the Vietnamese government to create products to meet Japanese requirements.



Once Top Motor Manufacture (China)

We met more than 30 visitors and 10 of them came with drawings and samples; and wanted us to provide quotations. We expect to reach USD 50,000-100,000 sales after the show. We have also signed up next year's exhibition.



Kuani Gear (Taiwan)

We met more than 100 potential visitors. Concerning booth decoration, we followed industry's model and adapted to Japanese culture. As a result, we attracted many buyers to our booth. We are highly satisfied with the show results this year and we will continue to exhibit in next year's M-Tech.



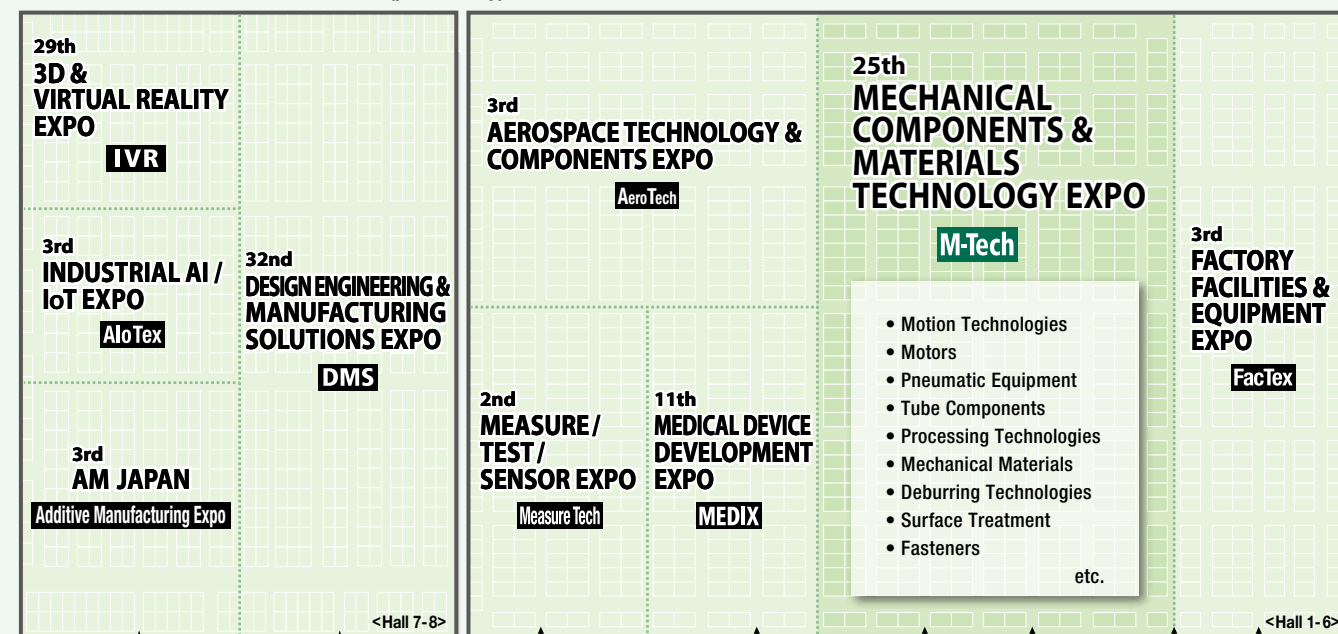
Duri Mitec (Korea)

We met more than 40 visitors and exchanged business contacts with 30 visitors. We have been able to find new potential customer. This is an important exhibition to increase our sales. We believe this exhibition is very important for our branding.

Dates February 3 (Wed) – 5 (Fri), 2021 **Venue** Makuhari Messe, Japan

- ◆ World's leading industrial subcontract and motion technologies exhibition
- ◆ Meet high quality visitors from Japan and Asia
- ◆ 1,600 exhibitors and 67,000 visitors at 2021 show (expected/including concurrent shows)

<Floor Plan & Exhibit Profile (preliminary)>



Tokyo Show Highlights

◆ Meet high-quality visitors from Japan & Asia

M-Tech is the place where numerous cutting edge components/services for any type of manufacturing industry gathers from the world. You can find the right target visitors at your booth.

OVERSEAS

CHINA
• BAIC MOTOR • BEIJING JINGDIAO GROUP
• BYD AUTO • DONGFENG MOTOR • HAIER
• HUAWEI TECHNOLOGIES • LENOVO
• MIDEA GROUP • SHANGHAI GENERAL MOTORS
• SHENYANG MACHINE TOOLS • TCL • XIAOMI

KOREA
• DOOSAN • GM KOREA • HANWHA
• HYUNDAI • LG ELECTRONICS • MANDO
• POSCO • SAMSUNG

TAIWAN
• ACER • ASUS/TEK COMPUTER • BENQ
• FORMOSA PLASTICS • HTC
• SAMPO • WISTRON

OTHERS
• APPLE • BOEING • BOSCH
• CATERPILLAR • CONTINENTAL • ERICSSON
• FORD • GE



<2021 Visitors' Company List (expected)>

JAPAN		
Machine	• FANUC	• HITACHI
	• IHI	• KAWASAKI
	• MISUMI	
	• TOSHIBA	etc.
Automotive	• HINO	• HONDA
	• MAZDA	• NISSAN
	• SUZUKI	
		etc.
Electronics	• CANON	• FUJITSU
	• FUJI XEROX	• KEYENCE
	• NEC	• NIKON
	• OMRON	• RICOH
Medical Device	• SONY	• TDK
		etc.
	• FUKUDA DENSHI	
	• OLYMPUS	
	• SYSMEX	
	• TANITA	
	• TERUMO	etc.

Scenes from 2019 Tokyo show (Tokyo Big Sight)



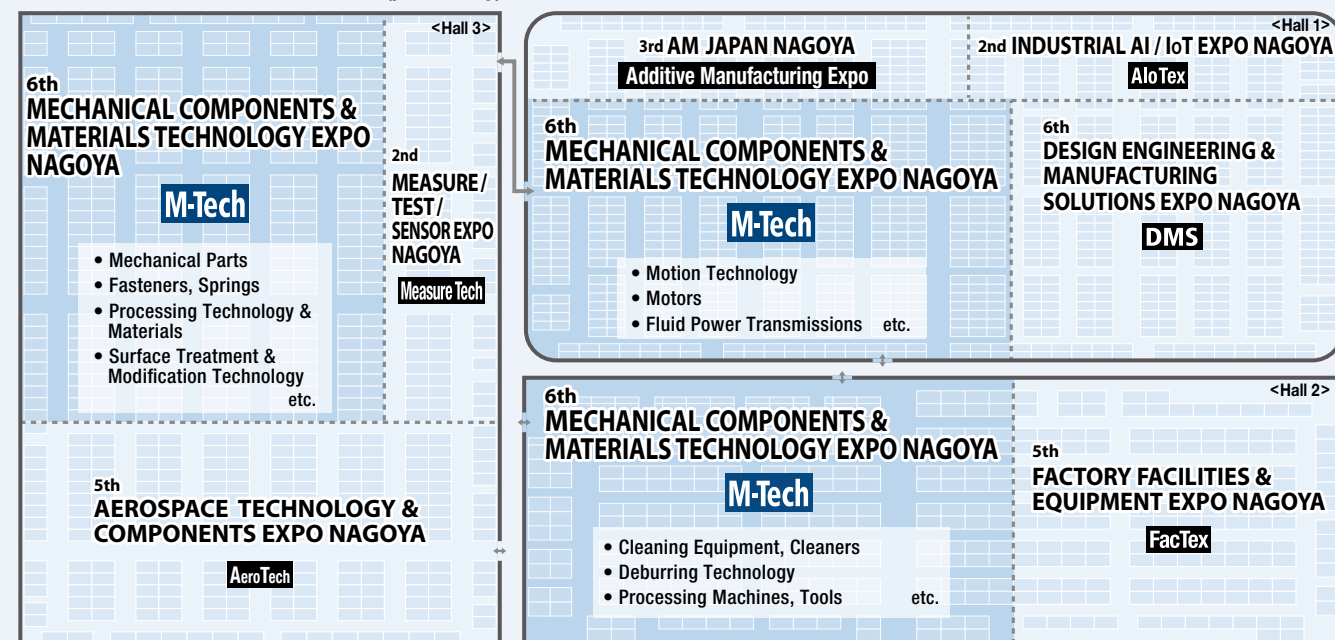
Best Platform to Expand Your Business in **Central Japan**

Dates April 7(Wed) – 9(Fri), 2021

Venue Portmesse Nagoya, Japan

- ◆ Area with the largest number of factories in Japan
- ◆ Expand your sales in aircraft, automotive, machine tool and heavy industry
- ◆ 1,250 exhibitors and 40,000 visitors at 2021 show (expected/including concurrent shows)

<Floor Plan & Exhibit Profile (preliminary)>

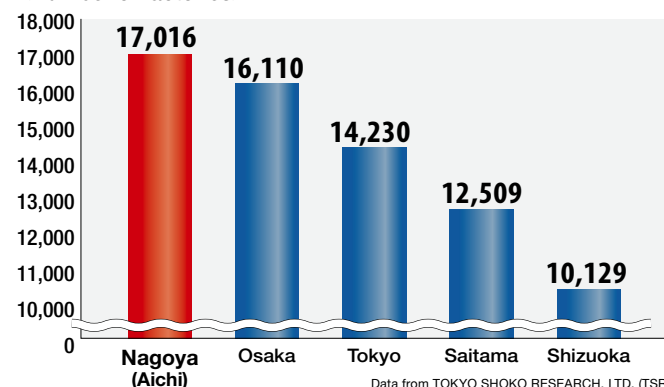


Nagoya Show Highlights

◆ Nagoya – The manufacturing industries clusters

Nagoya area is encompassed by one of the world's dominant clusters of cutting-edge industries such as automobile, aerospace and machine tool. These world-leading companies are all proactively seeking innovative partners to exploit existing opportunities and develop new business offerings.

<Number of factories>



< 2021 Visitors' Company List (expected) >

Automotive	• AISIN AW	• DENSO
	• JATCO	• TOYOTA AUTO BODY
	• KYB	
	• TOYOTA MOTOR	etc.
Machine Tool	• AMADA	• BROTHER INDUSTRIES
	• DMG MORI	• OKUMA
	• YAMAZAKI MAZAK	etc.
Aircraft / Aerospace	• KAWASAKI HEAVY INDUSTRIES	• NABTESCO
	• MITSUBISHI AIRCRAFT	
	• MITSUBISHI HEAVY INDUSTRIES	
	• MURATA MACHINERY	etc.
Electronics	• CANON	
	• KONICA MINOLTA HOLDINGS	
	• MITSUBISHI ELECTRIC	
	• NIDEK	• RICOH
		etc.

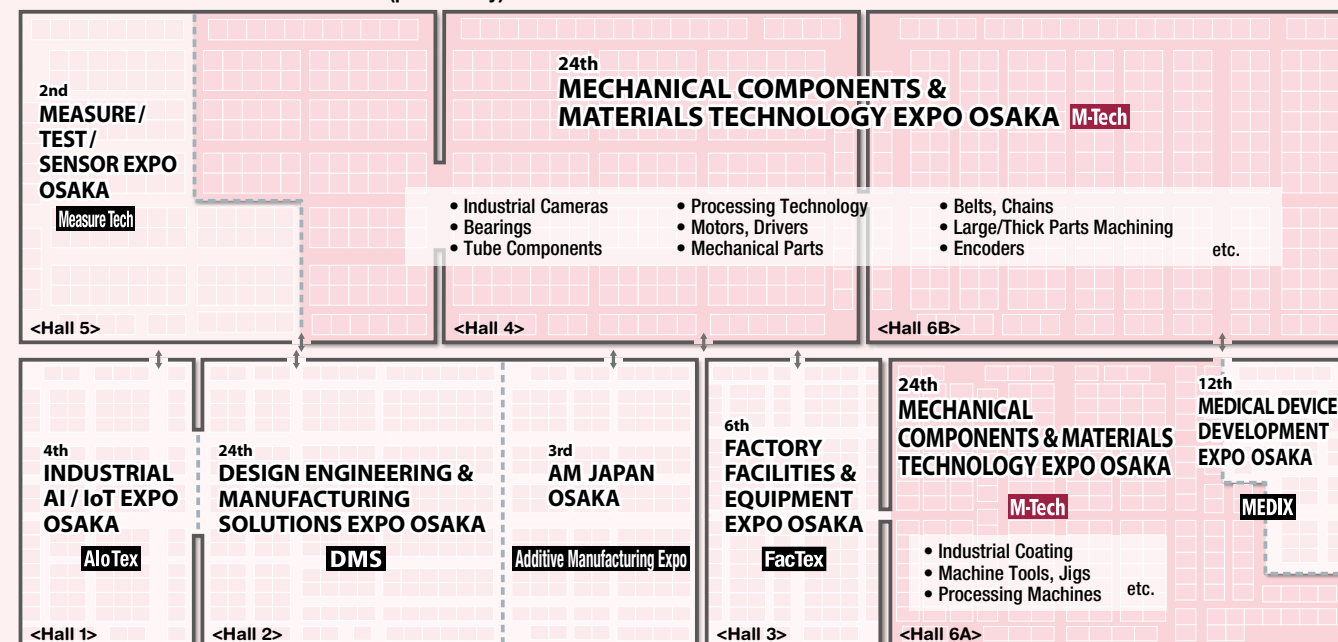


Best Platform to Expand Your Business in Western Japan

Dates **October 6 (Wed) – 8 (Fri), 2021** Venue **INTEX Osaka, Japan**

- ◆ Expand your sales at machinery, home appliance and heavy industry
- ◆ Best place to close business deals quickly
- ◆ 1,000 exhibitors and 36,000 visitors at 2021 show (expected/including concurrent shows)

<Floor Plan & Exhibit Profile (preliminary)>




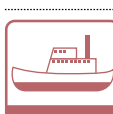
Osaka Show Highlights

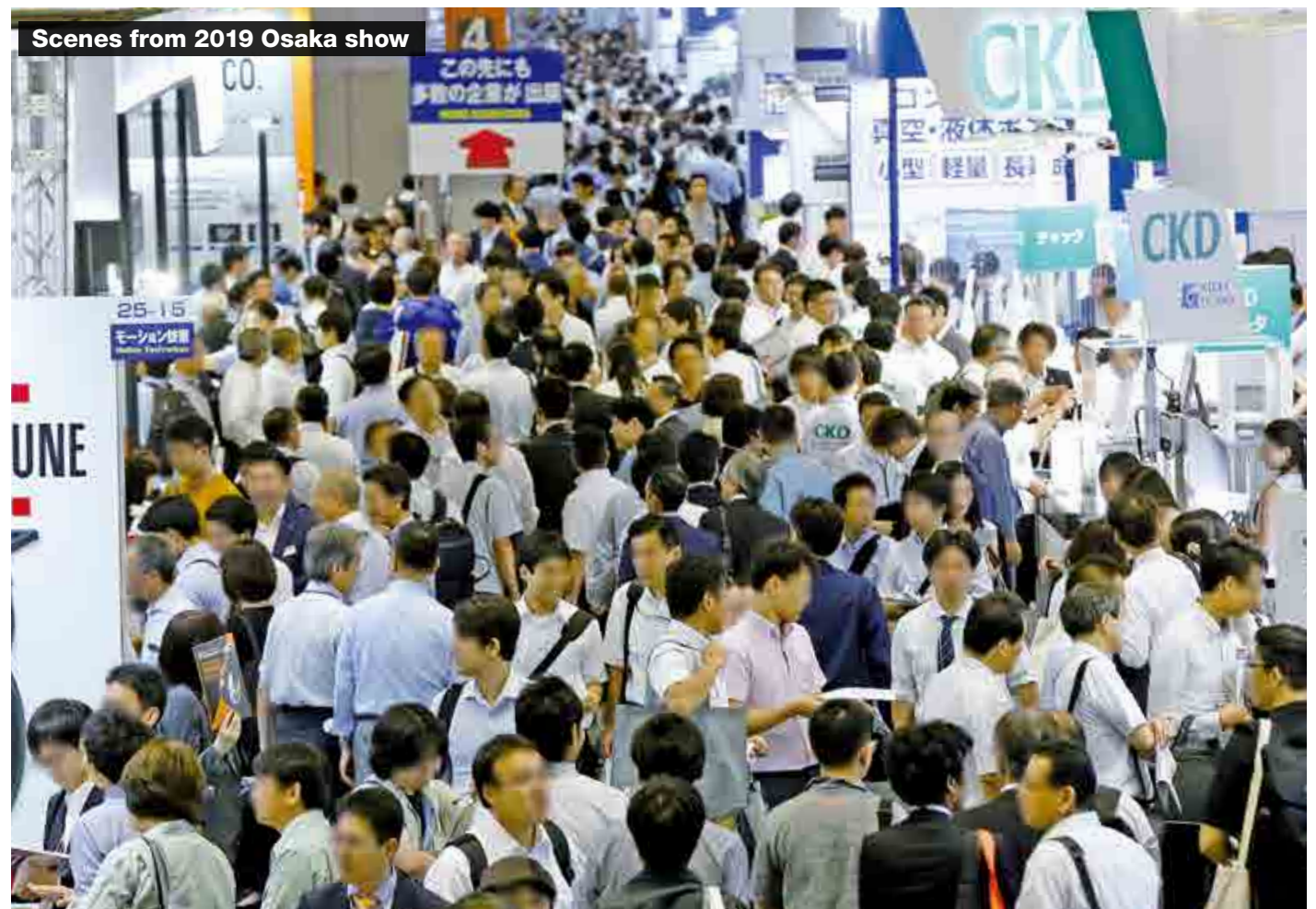
◆ Close business deals quickly

Many visitors come from small and medium enterprises. Since the process of internal decision-making in small-medium enterprises is simpler and faster than that of big enterprises, many international exhibitors gain new deals on-site or just after the show.

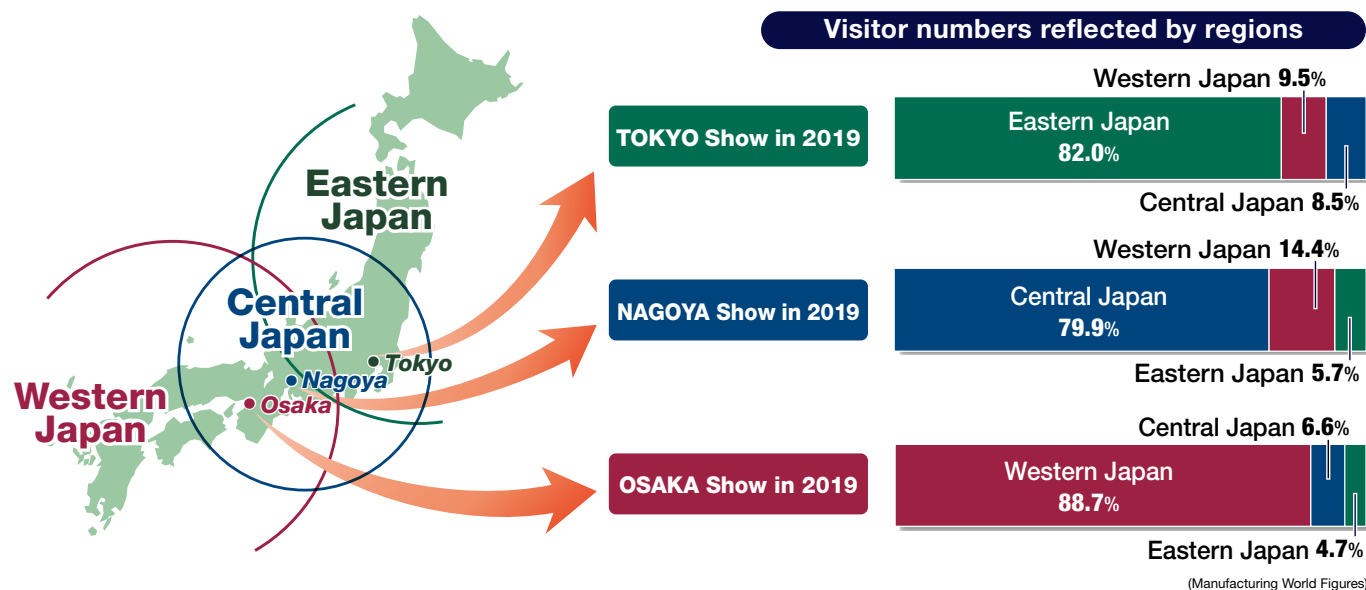


< 2021 Visitors' Company List (expected) >

- | | | |
|---|---|------|
|  | <ul style="list-style-type: none"> • KOBELCO (KOBELCO STEEL) • KUBOTA • KOMATSU • YANMAR | etc. |
|  | <ul style="list-style-type: none"> • DAIKIN INDUSTRIES • PANASONIC • SHARP • OMRON | etc. |
|  | <ul style="list-style-type: none"> • IMABARI SHIPBUILDING • KAWASAKI HEAVY INDUSTRIES • HITACHI ZOSEN | etc. |
|  | <ul style="list-style-type: none"> • MITSUBISHI MATERIALS • NITTO DENKO • TEIJIN • TORAY INDUSTRIES | etc. |



3 shows attract different visitors from Japan !



Comprehensive Support Services from Show Management

◆ Massive Visitor Promotion

Visitor tickets & VIP tickets, E-mail blast, Official website & Exhibitors directory and Media coverage



◆ Exhibitors & Exhibits Database

Exhibitors & Exhibits Database will be created and accessible to all visitors prior to the show, enabling visitors to search for international exhibitors, exhibits and booth number easily.

Visitors can search for wanted exhibitors by selecting Exhibition/Certification & License/International or Japanese Exhibitors easily.



Exhibitors & Exhibits Database

◆ Other Services

VISA support service, exhibit/display consulting, booth construction service, interpreter/translation and freight forwarders, etc.

Space is limited ! Contact us for details

▶▶▶ **E-mail: mfg-japan@reedexpo.co.jp**